

How You Can Make **\$100,000** Per Year in Auto Sales

A Blueprint to Becoming a Sales Superstar
by Mike Whitty

Bonus Audios!!

You'll also receive two-hours of audio supplements that cover the six major areas for sales success:

- *Running Your Business Like a Business*
- *Developing Repeat and Referral Business*
- *Managing Your Time for Increased Productivity*
- *Gaining a Competitive Advantage*
- *Follow-Up to Develop Future Business*
- *The Dynamics of Effective Networking*

More Bonus Audios!!

Sales success wouldn't be possible without becoming a great closer. Add 4 hours of additional LIVE audios to include:

- *Negotiating Techniques*
- *Closing Techniques*
- *Handling Objections*

PRICING

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To download samples of How You Can Make \$100,000 Per Year in Auto Sales and order online, please visit www.autosalestraining.us

In every dealership, there are professionals who earn over \$100,000 or more per year and there are those who are starving. Often, the difference between sales superstars and average salespeople does not come down to good looks, better education, more product knowledge, or even knowledge of more sales techniques. It comes down to a professional mind-set, a solid work ethic, and leaning how to become your own businessperson. Those who are proud of the vehicles they sell, the services they provide, and the work they do are vastly more successful than all others in automotive sales.

In most dealerships, salespeople receive the same training and learn the same sales techniques. Given all of these similarities, how are some salespeople able to become sales superstars and make \$100,000 per year, while so many other salespeople struggle just to make their draw?

The 290 pages of **How You Can Make \$100,000 Per Year in Auto Sales** answers these questions and more by providing salespeople the Sales, Business and Internet skills necessary to maximize their financial future.

Sections in this program include:

Section 1 - The SALES Side of Selling

To begin the rise to sales stardom, it wouldn't be right if we didn't start with the fundamentals of auto selling.

Section 2 - The BUSINESS Side of Selling

Next, you'll begin learning how to "run your business like a business."

Section 3 - The INTERNET Side of Selling

Finally you'll be introduced to the best practices to convert internet leads into sales.

